

	Time Stamp	Comments	Error Definition	Errors
1	2003/12/12 14:37			0
2	2003/12/12 14:40			0
3	2003/12/12 14:41			0
4	2003/12/12 14:41			0
5	2003/12/12 14:56			0
6	2003/12/12 14:59			0
7	2003/12/12 15:05			0
8	2003/12/12 15:07			0
9	2003/12/12 15:17			0
10	2003/12/12 15:34			0
11	2003/12/12 15:35			0

East

	Type	Hits	Search Text	DBs
1	BRS	1039	opportunit\$3 NEAR2 cost\$1	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
kwiz 2	BRS	15	((forecast\$3 or project\$6 or predict\$6) NEAR5 (opportunit\$3 NEAR2 cost\$1))	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
3	BRS	240	((forecast\$3 or predict\$6) NEAR5 opportunit\$3)	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
4	BRS	2849	((forecast\$3 or predict\$6) NEAR5 (risk or risks))	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
kwiz 5	BRS	29	((forecast\$3 or predict\$6) NEAR5 opportunit\$3) and ((forecast\$3 or predict\$6) NEAR5 (risk or risks))	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
6	BRS	0	(theory or theories) NEAR5 (opportunit\$3 NEAR2 (cost or costs))	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
kwiz 7	BRS	18	(risk and opportunity) NEAR3 management	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
8	BRS	410	(opportunit\$3) NEAR3 revenue	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
kwiz 9	BRS	9	((opportunit\$3) NEAR3 revenue) and ((predict\$5 or forecast\$3 or project\$5) NEAR3 (risk or risks))	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
kwiz 10	BRS	7	(impact\$3 NEAR5 (risk or risks)) AND (impact\$3 NEAR5 (opportunit\$3))	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB
kwiz 11	BRS	74	(manag\$5 NEAR4 (risk or risks)) AND (manag\$5 NEAR4 (opportunit\$3))	USPAT; US-PGPUB; EPO; JPO; DERWENT; IBM_TDB

Dialog
2/12/03

Your SELECT statement is:

s (steven(2n)bechhofer or bernd(2n)collmer or edgar(2n)wittman or
michael(2n)pfennig or achim(2n)haug) and py<=1999

Items	File
-----	-----
1	13: BAMP_2003/Nov W5
1	16: Gale Group PROMT(R)_1990-2003/Dec 11
1	20: Dialog Global Reporter_1997-2003/Dec 12
Examined 50	files
Examined 100	files
Examined 150	files
1	262: CBCA Fulltext_1982-2003/Dec
Examined 200	files
Examined 250	files
Examined 300	files
Examined 350	files
Examined 400	files
Examined 450	files
Examined 500	files
1	810: Business Wire_1986-1999/Feb 28
Examined 550	files

5 files have one or more items; file list includes 555 files.
One or more terms were invalid in 102 files.

g kunc

2/9/1 (Item 1 from file: 13)
DIALOG(R)File 13:BAMP
(c) 2003 Resp. DB Svcs. All rts. reserv.

1140829 Supplier Number: 02192015 (THIS IS THE FULLTEXT)

Companies making preparations

(Many German companies have been checking their year 2000 readiness and are finding extremely different situations)

Article Author(s): Kirk, Don Lewis

Business Insurance, p 47

October 25, 1999

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WORD COUNT: 561

ABSTRACT:

Corporate giants in Germany are currently in the process of doing exhaustive Y2K checks and adjusting their systems to comply with the year 2000. Siemens A.G. (Munich), for one, is currently making use of an enhanced Internet site to inform customers of its Year 2000 product compliance. The site has a link to a data bank with scan tools, upgrades, and information downloads for its products. Lufthansa (Cologne, Germany) on the other hand, has budgeted 80 million deutsche marks over the past 30 months to test for and fix Y2K problems. It also devised contingency plans for possible problems in areas in the Pacific and Russia. Finally, Audi A.G. plans to run its final test over the New Year's holiday weekend. If all goes well, the night shift workers will be informed that they can all come to work and the plant will resume operation. Should problems be detected, the night shift will be reduced.

TEXT:

Germany's experience with Y2K risks is as diverse as its industrial landscape. Corporate giants such as Siemens A.G., Lufthansa and Audi have been doing exhaustive Y2K checks and adjusting their systems.

Munich-based Siemens A.G. is using an enhanced Internet site to inform customers of its Year 2000 product compliance. Siemens provides technical assistance for several product lines, including automobile technology, robotics, nuclear energy, communication systems and medical technology. The Siemens' Web site has a link to a data bank with scan tools, upgrades and information downloads for its products.

Based on its Web site and other research, Siemens was offered worldwide insurance coverage without Y2K exclusions by a leading commercial insurer, according to **Steven Bechhofer**, an assistant director of Siemens' liability insurance division.

Ralf Oelssner is the managing director of Albatros Versicherungsdienste GmbH, the insurance captive of the Cologne, Germany-based airline Lufthansa. Mr. Oelssner said Lufthansa has budgeted 80 million deutsche marks (\$43.9 million) over the past 30 months to test for and fix Y2K problems.

"We do not have a Y2K problem," asserted Mr. Oelssner. "The only thing suspicious was an inboard entertainment system, which we updated."

By the end of 1999, Lufthansa "will have everything covered" and will have 16 planes in the air on New Year's Eve, insisted Mr. Oelssner.

"All systems have been checked and rechecked for Y2K compatibility," he said. "We have contingency plans for possible problem areas in the Pacific and Russia. Flights will be reduced, and, should we lose contact, a (global

positioning system) can guide the plane safely."

Lufthansa has worked closely with its insurers. The airline has liability coverage of 3.5 billion deutsche marks (\$1.92 billion) through the German Luftpool, a consortium of international insurers and reinsurers, in conjunction with Gerling A.G. and Lufthansa's own primary and reinsurance captive.

Lufthansa completed a risk assessment, made indicated adjustments and, by midyear, worked out a contingency plan for routing aircraft. "There are no guarantees for what happens on the ground," admitted Mr. Oelssner. "Passengers may have to wait for their luggage, but they will be safe getting there."

To minimize its risk, pharmaceutical maker Hoechst Marion Roussel, a subsidiary of Frankfurt-based chemical giant Hoechst A.G., is scheduled to shut down its Russelsheim, Germany, plant between Dec. 30 and Jan. 1. Hoechst will close down, check and restart most of its other plants between Dec. 25 and Jan. 5. Over the next 10 weeks, the company plans to step up production and stockpile pharmaceuticals in anticipation of consumer hoarding.

German automakers plan to make their last checks over the Christmas holiday. Audi A.G., leaving nothing to fate, will use the New Year's holiday weekend to run a final test. In case there are any problems, a reduced workforce is scheduled to come in for the morning shift on Jan. 4. If any problems cannot be resolved, the night shift will also be reduced; if all goes well, however, the night shift workers will be informed that they are all to come to work, and the plant will resume full production. At its Russelsheim plant, giant German automaker Opel A.G. has asked 100 additional workers to help an inspection crew run tests on equipment over the Christmas holiday. German carmakers have requested detailed information from suppliers about Y2K compliance, and those suppliers who do not reply are being inspected by the manufacturers.

--By Don Lewis Kirk

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Dialog
12/12/03

Your SELECT statement is:

s ((infineon()technologies) or Siemens) and (risk?(3n)manag?) and
(opportunit?(3n)manag?) and py<=1999

Items	File
1	13: BAMP_2003/Nov W5
9	15: ABI/Inform(R)_1971-2003/Dec 12
1	16: Gale Group PROMT(R)_1990-2003/Dec 11
Processing	
2	20: Dialog Global Reporter_1997-2003/Dec 12
Examined 50 files	
1	88: Gale Group Business A.R.T.S._1976-2003/Dec 11
1	122: Harvard Business Review_1971-2003/Nov
Examined 100 files	
Processing	
5	148: Gale Group Trade & Industry DB_1976-2003/Dec 12
1	180: Federal Register_1985-2003/Dec 11
Examined 150 files	
1	262: CBCA Fulltext_1982-2003/Dec
1	275: Gale Group Computer DB(TM)_1983-2003/Dec 11
Examined 200 files	
Examined 250 files	
Examined 300 files	
1	484: Periodical Abs Plustext_1986-2003/Nov W5
1	485: Accounting & Tax DB_1971-2003/Dec W1
Examined 350 files	
Processing	
2	545: Investext(R)_1982-2003/Dec 11
3	553: Wilson Bus. Abs. FullText_1982-2003/Oct
1	568: Asian Bus. Intelligence Rpts_2002/Oct 25
1	608: KR/T Bus.News._1992-2003/Dec 12
Examined 400 files	
1	613: PR Newswire_1999-2003/Dec 12
1	619: Asia Intelligence Wire_1995-2003/Dec 11
1	620: EIU:Viewswire_2003/Dec 11
1	621: Gale Group New Prod.Annou.(R)_1985-2003/Dec 12
1	624: McGraw-Hill Publications_1985-2003/Dec 11
1	629: EIU:BUS. Newsletters_2003/Nov W5
2	636: Gale Group Newsletter DB(TM)_1987-2003/Dec 11
1	649: Gale Group Newswire ASAP(TM)_2003/Dec 11
Examined 450 files	
1	702: Miami Herald_1983-2003/Dec 11
Examined 500 files	
1	810: Business Wire_1986-1999/Feb 28
Examined 550 files	

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26 files have one or more items; file list includes 555 files.
One or more terms were invalid in 106 files.